



PROGRAMME
Twelfth Annual New Zealand Angel Summit
Pemberton – Christchurch
7 November - 8 November 2019

Thurs 7 Nov	Leveraging our New Zealandness
8.00am	Registration opens
8.40am	AANZ Chair's welcome John O'Hara :: Angel Association Chairman
8.45am	Taking New Zealand to the world
9.15am	Exponential value creation Brett Amundsen :: Biomatters
10.00am	How we are tracking – industry growth NZ data/angel story Bridget Unsworth :: Angel Association NZ
10.10am	Crossing the Chasm scene setter Mark Cavender :: Chasm Institute
10.30am	Morning tea
11.00am	Leveraging our New Zealandness Suse Reynolds :: Angel Association NZ
11.45am	The hard yakka – brave war stories of near misses and failure Matt Dunbar :: Venture South, Rob Vickery :: Stage Venture Partners
12.30pm	Lunch Table topic – what's the NZ value you want to back (or have backed)?
	Getting our New Zealandness out there...
2.00pm	How do kiwis angels invest, how should they invest – investor habits Trevor Dickinson :: AngelHQ, John O'Hara :: Ice Angels, Ken Erskine :: Ice Angels
2.45pm	Portfolio Deep Dive – insights from NZ's three biggest networks Robbie :: Ice Angels, Nina :: Enterprise Angels, Dave Allison :: Angel HQ

3.30pm	Afternoon tea
4.00pm	Profiling NZ startups - how are we treating each other Jack McGuire :: First Cut Ventures
4.45pm	Getting a grip on NZ term sheets – “a quiz night” Bruno Bordignon and Murray Whyte :: Avid Legal
5.30pm	To The Tannery for drinks and dinner
7.00pm	Conference Dinner
11.00pm	Buses back to accommodation – evening ends
Friday 8 Nov	Deploying our New Zealandness to amplify value
9.00am	Awards Presentation of Arch Angel Award Presentation of two inaugural awards <ul style="list-style-type: none"> • Kotahitanga - contribution to the industry • Puwaitanga - lead angel and best venture award
9.20am	Another great kiwi founder success story – lessons learned Brianne West :: Ethique Robbie Paul :: MC
10.00am	Three stories of scaling angel backed ventures // sector focus
10.45am	Morning tea
11.15am	DD excellence and relevance
11.50am	TIN100 Health Sector Report Greg Shanahan :: TIN100
12.00pm	Crossing the Chasm – from New Zealand Mark Cavender :: Chasm Institute
12.45pm	Conference wrap up John O’Hara :: Angel Association Chairman
1.00pm – 3.00pm	Lunch and conference concludes Please feel free to settle in for a leisurely lunch and some fine Canterbury wine

AANZ reserves the right to amend the programme and speakers at any time.