



## PROGRAMME

### Twelfth Annual New Zealand Angel Summit Pemberton - Christchurch 7 November - 8 November 2019

<b>Thursday 7 Nov</b>	<b>Leveraging our New Zealand-ness</b>
8.00am	Registration opens
8.40am	Ngai Tahu Mihi Whakatau and AANZ Chair's welcome <b>Hare Pitama (Ngai Tahu and NZTE) and John O'Hara (Angel Association NZ)</b>
8.45am	Taking New Zealand to the world <b>Carmen Vislich (Valocity) and Brianne West (Ethique)</b>
9.30am	Exits and exponential value creation <b>Brett Amundsen (Biomatters) :: Ben Kepes (SwipedOn)</b> Interviewed by <b>Andy Hamilton (Icehouse Ventures)</b>
10.15am	How we are tracking? <b>Bridget Unsworth (Angel Association NZ)</b>
10.30am	Morning tea
11.00am	Leveraging our New Zealand-ness <b>Suse Reynolds (Angel Association NZ)</b>  <b>Stephen Tindall (2009), Bill Payne (2011), Phil McCaw (2012) via video</b> <b>Andy Hamilton (2010), Marcel van den Assum (2015), Trevor Dickinson (2016), Deb Hall (2017), Dave Moskowitz (2018) on stage</b> <b>And Suse shares Ray Thomson's (2014) views</b>
11.45am	The hard yakka - brave war stories of near misses and failure <b>Matt Dunbar (Venture South) :: Angela Jackson (Portland Seed Fund) :: Alan Guo (Zhen Ventures)</b>
12.30pm	Lunch

	<b>Getting our New Zealand-ness out there...</b>
2.00pm	How do kiwis angels invest, how should they invest? Trevor Dickinson (AngelHQ), John O'Hara (Ice Angels), Ken Erskine (Ice Angels) Chris West (Jardens)
2.45pm	Portfolio Deep Dive - insights from NZ's three biggest networks Robbie Paul (Ice Angels) :: Nina Le Lievre (Enterprise Angels) :: Dave Allison (Angel HQ)
3.30pm	Afternoon tea
4.00pm	Crossing the Chasm scene setter Mark Cavender (Chasm Institute)
4.15pm	Profiling New Zealand start-ups - how are we treating each other Jack McQuire (Ice Angels)
4.45pm	New Zealand term sheets - "a quiz night" Bruno Bordignon and Murray Whyte (Avid Legal)
5.30pm	To The Tannery for drinks and conference dinner at 7.00pm
11.00pm	Buses back to accommodation
<b>Friday 8 Nov</b>	<b>Deploying our New Zealand-ness to amplify value</b>
9.00am	Awards
9.20am	Raising in the US vs raising in NZ - lessons learned Rob Vickery (Stage Venture Partners) Jo Varshney (VeriSIM Life) and Rahul Sidhu (Spidrtech)
10.00am	Three stories of <b>scaling</b> angel backed ventures with an agtech focus Mark Houghton-Brown, Murray Denyer (Rocket Apples), or Dean Tilyard (Biolumic) Nick Davenport (Lanaco)
10.45am	Morning tea
11.15am	DD excellence and relevance :: lessons from VCs John Henderson (Airtree) Chintaka Ranatunga (GD1) Tip Piumbusoon (Blackbird) and Dinesh Patel (WaveMaker) Moderated by Robbie Paul (Ice Angels and MC)
11.50am	TIN100 Health Sector Report – presented by <b>Greg Shanahan (TIN100)</b>
12.00pm	Crossing the Chasm – New Zealand takes on the world Mark Cavender (Chasm Institute)

12.45pm	Conference wrap up <b>John O'Hara (Angel Association Chairman)</b>
1.00pm	Lunch and conference concludes at 3.30pm

AANZ reserves the right to amend the programme and speakers at any time.