



DRAFT

PROGRAMME

**Fourteenth Annual New Zealand Angel Summit
Ohariu Farm – Wellington**

8/9 February 2022

GO BIG OR GO HOME !!

At this summit we want to inspire you to be more ambitious about the outcomes you are seeking from early stage venture investing.

The need for exponential impact, to change the world for better is more acute than ever and angel and early stage venture investment can be the catalyst for this impact and change. When you support high growth tech ventures you are part of creating most of the net new job growth in an economy.

The Summit is being held at Ohariu Farm, 30 minutes' drive from central Wellington in a beautiful country setting. We deliberately choose small intimate venues for our summits to ensure we create the right atmosphere for relaxed and rewarding conversations. Last year it was just "family" as our borders were closed.

So at this year's summit we will be inspiring and energising you with stunning local speakers and experience. People like Nano Girl, Dr Michelle Dickinson, Straker Translations' Merryn Straker and Toha's Nathalie Whittaker. We will hear from lots of other locally successful founders and investors too.

Tuesday 8 February	
8:45am	Summit Opens
9:15am – 9:30am	Kick off Welcome from local iwi
9:30am – 10:15am	<p>Aotearoa New Zealand as a nation of innovators and change agents</p> <p>In this keynote address Merryn Straker, Chief Operating Office and co-founder of Straker Translations, will share Straker Translations' journey from a startup born in 1999 to listing on the ASX two years ago. Merryn will talk about aspirations for Straker Translations to shake up the world of language translation and create a hugely successful company... answering the question about how kiwis, as a nation of innovators and change agents 'go big or go home'.</p> <p>Merryn Straker - Straker Translations Chief Operating Officer</p>
10:15am – 11:00am	<p>'Go big or go home' in a kiwi context</p> <p>Global startup benchmarker, Startup Genome notes that kiwi founders score very highly when it comes to wanting to change the world, but that when it comes to choosing the size of the market we were going after, we were inclined to choose the smallest option. So what does 'go big or go home' look like in a kiwi context? AANZ's Bridget Unsworth will set the context sharing last year's survey insights. She will then moderate a panel to dig into how we liberate our ability to change the world.</p> <p>Anna Guenther - Pledge Me founder John Allen - Wellington NZ</p> <p>Moderator: Bridget Unsworth - AANZ Operations Director</p>
11:00am – 11:30am	Morning Tea
11:30am – 12:15pm	<p>"Go Big or Go Again"</p> <p>Let's address what challenges and failure teaches us about ambition... a founder and two experienced investors share what they've learnt, mistakes they've made, and how it's set them up for success</p>

	<p>Michael Lovegrove on the Jrny story Jessica Manins - Beyond VR- had to pivot big time</p> <p>Moderator: Guy Horrocks - Angel Investor</p>
12:15pm – 1:00pm	<p>Messed up cap tables - show stoppers or not - a VC debate</p> <ul style="list-style-type: none"> ● issuing non-dilutive shares for founders ● using big ESOPs to adjust and fix things but dilutes existing shareholders and investors ● what other tips and tricks ● who suffers most in a recap <p>Can still invest with a messy cab table Robbie Paul - ICEHouse Ventures BU Mitali Purohit - Nuance BU</p> <p>Won't invest with a messy cap table Carl Jones BU Nadine Hill - Punakaiki BU</p> <p>Moderator: David Downs</p>
1:00pm – 2:30pm	Lunch
2:30pm – 3:15pm	<p>Let's talk deep tech – finding it and scaling it</p> <p>How do deep tech startups go big or go home? Where do we find the millions and millions of capital and unique capability that each deep tech company needs? At what point does the shift from public to private funding happen? When do we share deep tech opportunities with the market?</p> <p>James Hutchinson - KiwiNet Will Charles - Uniservices Anne Barnett - Univentures</p> <p>Moderated: Dean Tilyard</p>
3:15pm – 4:00pm	<p>The context for 'going big or going home'</p> <p>In this session Reserve Bank Governor, Adrian Orr shares insights about the current context for early stage venture investment and touches on digital currencies, capital markets and Maori access to capital.</p>

	Adrian Orr - Reserve Bank Governor
4:00pm – 4:45pm	The Hon Grant Robertson - Deputy Prime Minister and Minister of Finance
4:45pm	Drinks at Ohariu Farm
5:15-5:30pm	Buses start to depart to Boomrock for those registered for dinner
Wednesday 9 February	
8:45am	Day two commences
9:15am – 9:30am	Presentation of annual awards Arch Angel Award – our uber angel Kotahitanga Award – service to the community Puawaitanga Award – exemplar founder/investor team
9:30am – 10:15am	Aotearoa’s ability to change the world If ever there was a venture-backed startup wanting to change the world, it is Toha. As their website says “we exist to cool the planet”. Toha are building a one-of-a-kind global marketplace putting climate and the environment front and centre - starting with regenerative agriculture. Nathalie Whittaker - Toha Founder Moderator: Sharon Bryant - Early stage investor
10:15am – 11:00am	Creating a portfolio that delivers on ‘go big or go home’ How do you build and manage a portfolio that delivers on going big or go home? What do we need to do to support our companies to deliver outsized returns? The Godfather of New Zealand early stage VC, Movac’s Phil McCaw talks about how Movac has gone about identifying ventures with the ‘right stuff’ and uber-angel, Marcel van den Assum shares his approach to building and managing a portfolio of early stage ventures. Phil McCaw - Movac Managing Partner & Arch Angel Marcel van den Assum - NZGCP Director & Arch Angel

	Moderator: Suse Reynolds - AANZ Executive Chair
11:00am – 11:45am	Morning tea
11:45am – 12:30pm	<p>What will our world look like in 15 years?</p> <p>In this session we explore what our world could look like in 15 years time if we are wildly successful and how we might get there in 5 years. While we continue to invest record amounts of capital year after year, the fact is that if we are to truly scale the impact of early stage venture investment we need billions not hundreds of millions of capital. How do we make it easier for more wealth managers and kiwisaver providers to back startups? What do we need to do as an angel community to make it easier?</p> <p>Hamish Blackman - Green Mount Capital Melissa Yiannoutsos - Booster</p> <p>Moderator: Guy Royal - NZGCP</p>
12:30pm – 1:15pm	<p>Infusing our children with “go big or go home”</p> <p>Most entrepreneurs have a story of how they were inspired from a young age to follow their passion and build something new. Driven by curiosity, children are masters of outside-the-box thinking and problem solving. Innovative ecosystems are built by curious founders, so how can we help to nurture these skills in our young people to help build a strong talent pipeline for our future? Dr Michelle Dickinson will discuss findings from her research at Nanogirl Labs on what our children can teach us about entrepreneurship.</p> <p>Dr Michelle Dickinson - Nanogirl Labs</p>
1:15pm – 1:20pm	Closing remarks and long lunch